DIGITAL PARTNERSHIPS

DIGITAL OVERVIEW

OBJECTIVE-BASED ACTIVATION STRATEGIES

The Canberra Raiders can provide an extensive range of cross platform digital advertising solutions for sponsors, partners and advertisers throughout the year.

Through a sophisticated digital activation strategy, your brand can leverage a partnership that can generate a significant return on investment.

The Raiders digital properties offer huge opportunities for advertisers to enhance their relationship with the club and fans, to drive exposure, affinity and quantifiable return on objective from the Raiders fanbase.



DIGITAL OVERVIEW

OBJECTIVE-BASED ACTIVATION STRATEGIES

PACKAGES CAN BE CUSTOMISED ACROSS THE RAIDERS:







MOBILE SITE



APP



SOCIAL MEDIA



EMAIL DATABASE



BTYB CONTENT





The Raiders engage digital sports marketing company. Greenroom Digital to help implement and manage digital activations for our clients.

The Raiders are focused on tailoring campaign activity to ensure it is meeting your brand objectives. A tailored package ensures you are using the best performing assets for your objective and is designed to generate a strong return on investment.

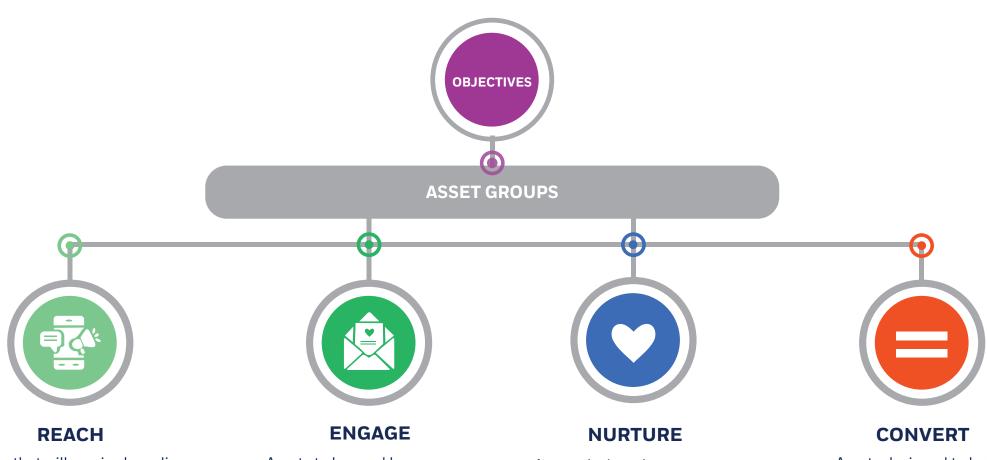
BENEFITS OF DIGITAL ACTIVATIONS

- Provides tangible and measurable results
- Platform to launch and promote competitions = data capture and lead generation
- Align competitions with "Money Can't Buy" experiences, tickets, merchandise etc.
- Align with key dates e.g. match day activations, State of Origin, Semi-Finals
- Tailored to specific budget requirements and campaign message
- Content sponsorship for year-long brand awareness



- Social media and EDMs to amplify campaigns and promotions
- Campaigns timed around key content opportunities and promotional periods

OBJECTIVE BASED ASSET GROUPS



Assets that will receive branding exposure and drive strong awareness.

Assets to be used by sponsors to engage with Raiders' audience and build a meaningful relationship.

Assets designed to nurture an audience or drive an action, such as data capture.

Assets designed to help a brand convert fans into customers.

BRAND ACTIVATION STRATEGIES

OBJECTIVE-BASED ACTIVATION STRATEGIES

Identifying
Primary or Secondary
OBJECTIVES

Brand Awareness Brand Building Customer Acqusition

Building an Audience

Lead Generation

Fan Engagement

DIGITAL OVERVIEW

All platforms (Desktop, Mobile, Tablet)



800,900Total followers (Socials)





Facebook (28.8m) + Instagram (69.4m)

98,200,000 Video Views





1,258,630Website views



71,900 Followers



Approximately

40,000



BANNER ADVERTISING

Campaigns are available over all sections of the website, giving superior reach and incredible exposure to Raiders partners. These wide reaching campaigns give partners the ability to:

- Drive exposure and brand engagement
- Connect partners to exclusive Raiders digital content
- Obtain advertising positions across the entire club site
- Receive support in line with advertisers overall marketing objectives



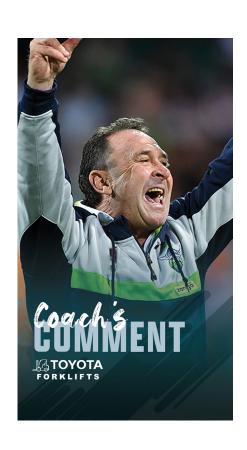




NRL & NRLW CONTENT SPONSORSHIP

Unique, season long packages are available to generate massive exposure and incredible returns for partners across our high performing digital platforms, including:

- Season draws
- Photo galleries
- Team List, Squad Update & Late
 Mail
- Game Day Guide
- Injury Update
- Press conferences
- Post-game highlights
- Match Preview
- Junior Representative content
- Player of the Match
- Captain's Run & training sessions







SOCIAL MEDIA AND EDMS

Social media supports and amplifies campaigns by creating opportunities for engagement and extended reach through shared content.

Electronic direct mail (EDM) utilises email to directly deliver campaigns and promotions to the Raiders' database of members and fans on a regular basis. EDMs can be distributed either within our various newsletters (ad tiles) or as a standalone, dedicated email known as a Solus.





CAMPAIGN RESULTS, REPORTING AND ROI

The Canberra Raiders, in partnership with Greenroom Digital, can provide extensive reporting after your advertising campaign / package has finished, to highlight your quantifiable return on objective.

EXAMPLE

ASICS - GEL KAYANO GIVEAWAY

The Asics Gel Kayano Giveaway campaign offered Raiders fans the chance to win the newly released Asics Gel Kayano 31. The campaign was amplified across both social and email mediums.

Across email, a total cumulative reach of 55,260 contacts was reached, garnering an average open rate of 40.09% and 1,680 total clicks.

The competition was leveraged across Facebook which provided the most engagement.

ENTRIES - 2,047

A total digital value of **\$24,759** was delivered (Based off 2024 rate card)



CREATIVE DEVELOPMENT

As more and more businesses make the move online, we all see the benefits that digital advertising and technological advancements can deliver.

A barrier to entry has always been the high cost of building quality creative that properly represents a brand and a message. The Raiders are in a position to offer **an end to end creative and development service.**

By providing an end-to-end service, we ensure our partners receive the best possible results and return on their investment - all at a fair price and without the hassle of shopping around for a developer.

Raiders can provide creative development support in the following areas:

- Competition landing pages
- Website display banners
- Pre-roll video
- Social media assets
- Copywriting
- EDM assets and builds



RAIDERS.COM.AU